



One Team One Dream

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Additional Information for Distributors

Conference Start/Ending Times for Distributors

Please plan to arrive on Wednesday, May 1st and depart on Saturday, May 4th.

The show will kick off on Thursday, May 2nd at approximately 8:00 a.m. The conference will conclude on Friday, May 3rd at approximately 5:30 p.m. Please see a more detailed schedule on the inside of this brochure.

Distributor Protocol

Since rotation meetings are structured so that each distributor has the opportunity to meet with every supplier, distributors must plan to attend **ALL** rotations. If you are attending multiple shows (i.e. Safety or Industrial), your company will need to have at least one attendee present in each of those halls for the duration of the conference. All shows will take place simultaneously in separate halls.

Special Promotions

DPA distributors who attend the conference will receive special offers from our exhibiting suppliers. These show special promotions will be emailed to you a few weeks before the show. Cash prizes will be awarded to distributors who place orders with the most suppliers and the largest volume of orders at the show.

Dance Card

At the conference, all distributors will receive a dance card with a list of suppliers that are exhibiting. Each supplier must initial your card during the rotation meetings to show that you met with them at their booth. At the end of the conference, your dance card will be collected by a DPA staff member.

Additional Information for Exhibitors

Conference Start/Ending Times for Suppliers

Registration will be held from 3:00-6:00 p.m. on Wednesday, May 1st and from 7:00-8:30 a.m. on Thursday, May 2nd. Suppliers may set up exhibits from 6:00-10:00 p.m. on Wednesday, May 1st and from 7:00-8:30 a.m. on Thursday, May 2nd.

Rotation meetings will begin promptly at 8:45 a.m. on Thursday, May 2nd. Rotations will be held every day and conclude at approximately 5:30 p.m. on Friday, May 3rd.

Exhibit Booth

Each 8x10' exhibit booth will be set with an 8' high back drape and 8' high side drapes; an identification sign; one 6' draped table; four chairs; and one wastebasket. Drape colors: burgundy and white. **Carpet will be provided.**

In early March, DPA and the Exhibit Provider will distribute information to suppliers about how to ship materials to the conference and also about the other services that can be requested.

Registration Form Enclosed!

Registration Deadline: February 23, 2024



One Team One Dream



May 1-3, 2024

2024 DPA Annual Buying & Networking Conference

JW Marriott

Indianapolis, Indiana



REGISTER TODAY!



One Team

One Dream

2024

JW MARRIOTT

The JW Marriott Indianapolis will be the meeting place for our 2024 "One Team, One Dream" Conference. DPA suppliers will be exhibiting their latest products and meeting face-to-face with each DPA distributor attendee. Exclusive promotions will be available for all distributors that place orders during the show. This is the perfect time to connect with fellow Jan/San experts and increase your profits. You cannot afford to miss this opportunity!

DPA's Janitorial, Safety, and Industrial product shows will take place simultaneously, in neighboring exhibit halls. This means that in addition to the Janitorial show, you will have an opportunity to learn and network with distributors and vendors in the Safety and Industrial product categories throughout the course of the conference.

**We look forward to seeing you at
DPA's 2024 "One Team, One Dream" Conference!**

TENTATIVE SCHEDULE

(Please note, this is a tentative schedule. You will receive a final schedule prior to the conference.)

| WEDNESDAY, MAY 1 | ARRIVAL | FRIDAY, MAY 3 |
|-------------------------|---|---|
| 3:00 p.m. – 6:00 p.m. | Registration | 8:00 a.m. – 9:00 a.m. Breakfast & Keynote |
| 6:00 p.m. – 7:00 p.m. | DPA Cocktail Reception | 9:00 a.m. – 10:45 a.m. Rotations – Session 3 |
| 6:00 p.m. – 10:00 p.m. | Supplier Setup of Exhibits | 10:45 a.m. – 11:00 a.m. Morning Break |
| | | 11:00 a.m. – 12:30 p.m. Rotations – Session 3 |
| | | 12:30 p.m. – 2:00 p.m. Awards Luncheon |
| THURSDAY, MAY 2 | | 2:00 p.m. – 3:45 p.m. Rotations – Session 4 |
| 7:00 a.m. – 8:30 a.m. | Registration | 3:45 p.m. – 4:00 p.m. Afternoon Break |
| 7:00 a.m. – 8:30 a.m. | Supplier Late Setup of Exhibits | 4:00 p.m. – 5:30 p.m. Rotations – Session 4 |
| 7:00 a.m. – 8:30 a.m. | Breakfast | 5:30 p.m. Conclusion of Show |
| 8:00 a.m. – 8:30 a.m. | Welcome & Overview (ALL) | |
| 8:45 a.m. – 10:30 a.m. | Rotations – Session 1 | |
| 10:30 a.m. – 10:45 a.m. | Morning Break | |
| 10:45 a.m. – 12:15 p.m. | Rotations – Session 1 | |
| 12:15 p.m. – 1:30 p.m. | Lunch | |
| 1:30 p.m. – 3:00 p.m. | Rotations – Session 2 | |
| 3:00 p.m. – 3:15 p.m. | Afternoon Break | |
| 3:15 p.m. – 5:00 p.m. | Rotations – Session 2 | |
| 5:00 p.m. – 6:00 p.m. | Distributor Round Tables | |
| 6:00 p.m. – 7:00 p.m. | Dinner (JW Marriott) | |
| 7:00 p.m. – 10:00 p.m. | DPA Welcome Party NCAA Hall of Champions | |

Registration Form Enclosed!
**Registration Deadline
February 23, 2024**

HOTEL INFORMATION

The JW Marriott Indianapolis is conveniently located in downtown Indianapolis with easy access to multiple museums and attractions. It is about 15 minutes from the Indianapolis International Airport (IND).

DPA's Welcome Party on Thursday evening will take place at the NCAA Hall of Champions which is within walking distance of the JW Marriott. There will be complimentary transportation from the JW Marriott to the museum where dessert and cocktails will be served. While there, you will have the chance to check out the museum exhibits and other exciting activities. This is a night you will not want to miss!

DPA group room rates for **ROX Single/Double Occupancy** are **\$239.00 per night** plus applicable sales tax. Reservations are subject to availability and room type after the **March 22** cut-off date. Check-in time is 4:00 p.m. and check-out time is 11:00 a.m.

Please make your hotel reservations by calling Marriott Central Reservations at (866) 704-6162 under DPA Buying Group or by using this link: <https://book.passkey.com/go/DPA2024>. The cut-off date to receive the group rate is **March 22, 2024**. Don't forget to mention that you are part of **DPA Buying Group** to receive the special group price.

GROUND TRANSPORTATION

The JW Marriott is approx. 15 minutes from the Indianapolis International Airport (IND). Taxis, rideshare, and rental cars are available at the airport.

WEATHER

Average temperatures in May are in the 70's during the day and in the 60's during the evening.

WHAT TO WEAR

- Business casual during the day.
- Please bring a sweater or jacket for cool evenings.
- Show your college spirit at DPA's Welcome Party!

ATTRACTIONS

Please go to www.VisitIndy.com for a complete list of attractions.

Registration Deadline: February 23, 2024

